



**Ahmad Sayed Saood**, founder of '**MASS CLIMB**'. He is a seasoned and qualified professional with inherent aptitude for strategic management. He has a multifaceted personality. Since 1989, he has been spearheading the active research and analysis of business houses, family office, industry and academia. The extensive research & study of 8050+ individuals of several disciplines, talents, family backgrounds, fields and entities (small, medium and large) in diversified sectors nationally and internationally. He has a track-record of serving 1875+ clients (investors, entrepreneurs, employees) of different sectors and 30,000+ individuals (entrepreneurs, scholars, academicians, students and parents) through his research, development, innovative tools, analysis and strategy formulation. This professional journey has equipped him to handle a range of projects and ventures globally. He has remarkable experience and exposure in strategy formulation, concept orientation, structuring or restructuring of entities, integration, value-addition, transformation of unorganised to organised working, transformation family-business into business-family, set-up of new venture, business expansion, diversification, organisational growth, shaping the minds for taking wise decisions and trainings starting from skills development to life skills development, software development to solutions development, entrepreneurship development to venturepreneurship development. He facilitates to his clients for diversified projects based on 'Strategic Alliance Partnership', 'Joint Ventures', 'Collaborations', 'Mergers & Acquisition', 'Venture Capitalist Funding' and 'Investments' across the countries.

He has been focusing on bridging the gaps between 'Availability & Requirement', 'Industries & Institutions', 'Ownership & Management', 'Financial Partner & Working Partner', 'Employers & Employees', 'Faculty Members & Students', 'Parents & Children', 'Talent & Opportunity' with an aim to bring closer the national and/or international people, ventures, business groups, partners and resources. He is creating a complementarity amongst them by mentoring of the leadership. He has established a unique platform 'Busi-Biz' for those personalities who have a latent capability and vision, that can be realised through the power of integration. This platform facilitates the clients to ideas, journeys, resources, business opportunities, relationships and domain experts to create mutually benefiting associations.

From April 2017 to July 2018, he had been invited by Hamdan Bin Mohammed Smart University (HBMSU), Dubai, UAE, (United Arab Emirates) as a 'Chairman & Head' of international team of experts to undertake research on entrepreneurship development for Emiratis funded by international agencies.